

# Midwest Small Business Expo 2010

## Growing a Sustainable Business Strategies for the 21<sup>st</sup> Century

The Public Sector World of Sustainable Design and Construction  
For Construction, A/E, Environmental, and Related Trades and Services

March 10 – 11, 2010

Illinois Beach Resort and Conference Center in Zion, Illinois



### Proudly presented and hosted by

Society of American Military Engineers (SAME), Lake Michigan Post  
Society of American Military Engineers (SAME), Chicago Post  
Wisconsin Procurement Institute

### Join us, federal agency representatives, large and small business for

- Briefings from Public Sector Leadership on construction, sustainable design, and related opportunities
- Agency updates, including USACE, NAVFAC, GSA, USEPA, and others
- Teaming, joint venturing, and prime contractor panels
- Technical and educational workshops on topics including
  - Getting started in federal contracting with panels and individual counseling with regional resources
  - Writing winning RFPs, managing contracts, understanding contracting ethics
  - Case studies of public sector projects highlighting sustainable design and construction requirements for LEED Certifications Version 3 for New Construction/Major Renovations and O&M.
  - Hands on workshops with Building Information Modeling (BIM), essential industry and RFP response tool
- Individual meetings with Federal and Local Government representatives and Prime Contractors
- Networking with the DoD, non-DoD, and local public sector business community
- Small Business Olympics, AND much more

### AGENDA

#### **March 10, 2010**

Noon – 1:00pm Registration  
1:00pm – 4:45pm Workshops  
5:00pm – 7:00pm Reception /networking

#### **March 11, 2010**

7:00am – 8:00am Registration  
8:00am – 5:00pm Workshops, briefings, individual meetings, networking and.....



### Updated information and registration

<http://www.b2gconnect.org/eventdetail.asp?ID=229>

**Early registration ends February 22, 2010**

***Opportunities to exhibit and sponsor are still available***

### Event Contact Information:

Emma Kowalenko: [ekowalenko@kowalenkogroup.com](mailto:ekowalenko@kowalenkogroup.com)  
Aina Vilumsons: (414) 270-3600 E-mail: [ainav@wispro.org](mailto:ainav@wispro.org)

### Hotel Information:

Rooms are available at the Illinois Beach Resort & Conference Center with a room rate of \$78/night for this event. Call (847) 625-7300 or (866) IL-BEACH and visit <http://www.ilresorts.com>